

# Six Disciplines Software

## Software to Connect Plans To Action

### STRATEGIC PLANNING

Increased performance through a consistent approach to strategic planning using the Six Disciplines Methodology and Software.

### OPERATIONAL PLANNING

Put operational plans and activities into context with the strategic agenda of the organization. Quickly identify alignment and misalignment for increased productivity. Identify the investment made in "running the business" with the investment in "changing the business".

### BALANCED SCORECARDS

Manage the organization, both strategically and operationally, through a series of cascading scorecards which connect the vision for the organization to the daily activities of the team.

### ACCOUNTABILITY

Increase performance by connecting the activities of knowledge workers to the goals of the team, department, business unit and organization. Empower individuals to manage their work goals along with their personal goals for better life balance.



- Supports planning at all levels of the organization: corporate, business unit, department, teams and individual.
- Incorporates balanced scorecard measurement and cascading of scorecards throughout the organization.
- Improves productivity and performance by connecting individuals to the goals of the organization.
- No new tool to learn, all of your plans and activities are within Outlook.

One of the key challenges leaders faces is how to connect knowledge workers to the goals of the organization.

We automated every functional area of the organization, yet our planning, communication and execution is still manual or done through a hodge-podge of makeshift systems.

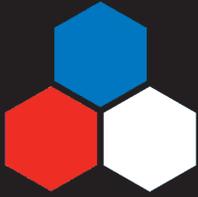
Six Disciplines is a business building methodology incorporated into software. It connects the planning activities to the execution activities to bring a level of accountability to the organization that has not been seen before.

Every organization has waste which negatively affects the bottom-line. Six Disciplines removes this waste to increase both top line results and bottom-line profits.

The software and data are hosted which allows for a quick installation and limited impact on your IT staff. The data is encrypted to ensure confidentiality.

Imagine yourself sitting at your computer and having your strategic plans, operational plans, scorecards and supporting documents right at your fingertips. Making it as simple to use and access as reading an email, managing a contact or adding a meeting to your calendar.

Great organizations have one thing in common. They have found a way to consistently plan for the future and connect their plans to the daily activities of the organization. By engaging the team fosters a culture of execution, accountability, innovation and profitable growth.



# Software Features and Benefits

## OUTLOOK-BASED SOFTWARE

Connects all the activities flowing through Outlook into your business goals.

## SOFTWARE-AS-A-SERVICE

No hardware or software requirements allowing your IT staff to focus on more important activities in your organization.

## DOCUMENT MANAGEMENT

Store all your documents and email messages with the organizational goals they support. You'll no longer need to search for where that key document or email is at, you'll find it connected to your business goals.

## LEARN MORE

For more information on any of our products or services please visit us on the web at:

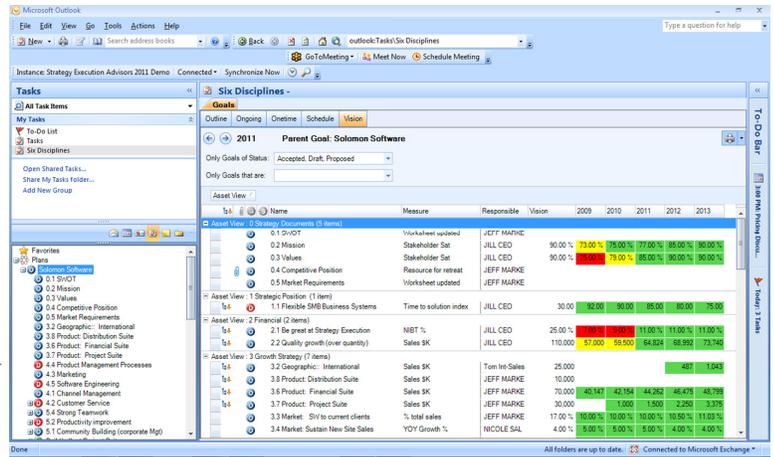
[www.StrategyExecutionAdvisors.com](http://www.StrategyExecutionAdvisors.com)

Six Disciplines software is an add-in to Microsoft Outlook® allowing you to connect all of your activities with your organizational plans and goals.

You can create goals directly from emails you receive which allows you to take appropriate action right away rather than relying on memory or an elaborate folder system within Outlook.

Calendar activities are directly connected to your goals so you can immediately see where you are spending your time and on what goals.

Six Disciplines brings together planning (strategic, operational, team and individual) with execution to increase the productivity, performance and results of your organization. By connecting the daily activities of each knowledge worker with the goals of the organization a higher level of coordination can be accomplished. The software is a planning tool, a balanced scorecard tool, an execution system, a document management system and a personal accountability system all rolled into one. You are familiar with using Outlook to manage your email, contacts, calendar, and tasks; now you can use it to manage your goals.



## Requirements to get started

- Internet connection: implemented as Software-as-a-Service, all data is encrypted and stored in the cloud.
- Microsoft Outlook® 2007 or 2010
- Email service, does not require Microsoft Exchange®.
- Windows XP® , Windows Vista® , or Windows 7®
- Administrative rights for installation.

## Pricing: pay-as-you-go model

- \$250 Monthly Hosting Fee (per organization)
- \$25 Monthly User Fee (per user)

## SERVICES AVAILABLE

- Strategy Execution Software
- Accountability Coaching
- Strategic Planning
- Annual Plan Facilitation
- Balanced Scorecard
- Leadership Training
- Satisfaction Surveying
- Leadership Tools
- Baldrige Implementation



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